

Cross-border Derivatives Regulation

Better Markets' Summary Presentation

June 21, 2013



Coming to a **U.S.** City Near You? The Cost of the CFTC Not Getting Cross Border Right





Essential to Protect the American People, Financial System, Economy

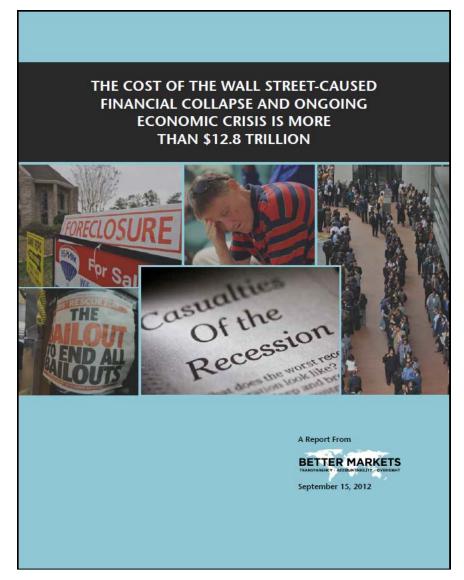
- Derivatives market was where the last crisis
 - Was invisibly incubated
 - Ignited the financial crisis
 - Acted as a conveyor belt to transmit the crisis throughout the globe
 - Cost trillions of dollars of losses
- That's why the CFTC was given the <u>statutory</u> <u>mandate</u> to regulate cross border derivatives activities



Costs to U.S. have been staggering

- Too much of financial reform discussion is antiseptic, academic, bloodless & historical
- Financial reform necessary because
 - Worst financial collapse since 1929
 - Worst economy since the Great Depression
 - Report: Going to cost the U.S. \$12.8+ trillion
- Money, however, tells only part of the story of lives, families, communities suffering from coast to coast







That's not even close to all the costs

- Doesn't include all fiscal policy costs:
 - Much of annual \$1 trillion deficits due to increased expenditures and decreased tax receipts from the financial & economic crises
 - Most of discussion about budget cuts due to those costs
- Doesn't include monetary policy & QE costs:
 - Unprecedented zero interest rate policy (ZIRP) AND
 - Unprecedented asset purchases resulting in a \$3+ trillion Fed balance sheet
- All necessitated by the financial collapse & economic crisis it caused



SEC Proposed Rule is Inapplicable to CFTC

- The SEC was given statutory authority <u>limited</u> solely to anti-evasion and no mandate regarding cross border jurisdiction
- The CFTC was given the same anti-evasion authority, but <u>also</u> given an affirmative, <u>expansive</u> statutory mandate to regulate cross border derivatives activities



SEC Statute:

"(c) Rule of construction. No provision of this title [15 USCS §§ 78a et seq,] that was added by the Wall Street Transparency and Accountability Act of 2010, or any rule or regulation thereunder, shall apply to any person insofar as such person transacts a business in security-based swaps without the jurisdiction of the United States, unless such person transacts such business in contravention of such rules and regulations as the Commission may prescribe as necessary or appropriate to prevent the evasion of any provision of this title [15 USCS §§ 78a et seq,] that was added by the Wall Street Transparency and Accountability Act of 2010...."

Section 772(b) of the DFA



CFTC Statute:

- "(i) Applicability. The provisions of this Act relating to swaps that were enacted by the Wall Street Transparency and Accountability Act of 2010 (including any rule prescribed or regulation promulgated under that Act), shall not apply to activities outside the United States unless those activities—
- (1) have a direct and significant connection with activities in, or effect on, commerce of the United States; or
- (2) contravene such rules or regulations as the Commission may prescribe or promulgate as are **necessary or appropriate to prevent the evasion of any provision of this Act** that was enacted by the Wall Street Transparency and Accountability Act of 2010."

Section 722(d) of the DFA

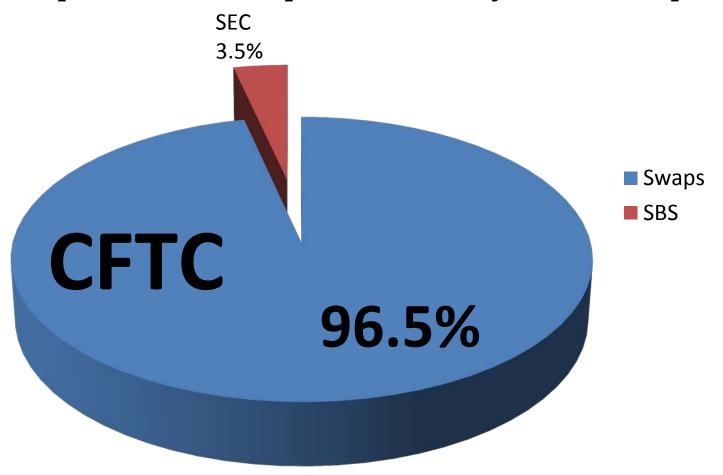


<u>Derivatives Market Jurisdiction:</u> CFTC 96.5%, SEC 3.5%

- Of the immense derivatives markets, the <u>SEC</u> has jurisdiction for only the <u>tiny</u> securities based swaps portion of the markets
 - —This is, <u>at most</u>, 3.5% of the derivatives market
- The <u>CFTC</u> has jurisdiction for <u>96.5%</u> of the derivatives market
 - Plus, the CFTC has the expertise & decades of experience with derivatives



Relative Proportions of Swaps and Security Based Swaps



Source: BIS Annual derivatives market report, 2012. Note, if either DTCC data or CFTC-reported data were used, the SEC portion of the market would be under 3%. Thus, 3.5% is the maximum.



Turning the World Upside Down

The CFTC following the SEC's views under these circumstances turns the world upside down

- It would be as if CFTC regulations were applied to 100% of mutual funds because less than 1% of mutual funds are also regulated by the CFTC as CPOs
 - Never happen
 - Shouldn't happen
 - With cross border or anything else



CFTC Should Not Wait for the SEC

- It would be irresponsible for CFTC to wait for the SEC
- SEC at very beginning of their regulatory process
 - Just proposed a rule on May 1, 2013
 - Not even any substantive comments yet
- CFTC has been working on cross border for
 - 2 ½ years, beginning before January 2011
 - Proposed guidance June 2012
 - » After 1½ years of deliberation, including huge industry input
 - After yet more consideration, further guidance in Dec. 2012
 - After even more input, latest draft circulated May 16, 2013
 - Deadline of July 12, 2013 set 7 months ago
 - Already too many delays



SEC Proposed rule is weak & will be ineffective in achieving CFTC legal mandate

- The SEC proposal will almost certainly be the starting gun for a global race to the bottom
 - Talks a lot about focusing on <u>risk</u>, but the rule itself focuses on the <u>form</u> of entities, making arbitrage relatively easy
 - Recognizes risk from guaranteed affiliates, but then excludes them
 - Takes a territorial approach, but allows substituted compliance even within the territorial United States (as to external bus conduct standards)



SEC Substituted Compliance is weak, nontransparent, fails to protect the U.S. & invites regulatory arbitrage

- SC not in DFA & of questionable legal basis
- SEC proposed rule focuses on so-called "holistic" approach to regulation and purportedly comparable "outcomes," but in only 4 overly broad categories
- SEC proposes to consider irrelevant factors not in the statute & which will put the U.S. at risk
- SEC proposes a process that lacks transparency & fails to ensure public notice or input



Federal Reserve Bank rejecting failed substituted compliance

- Pre-crisis regulation in the U.S. of foreign bank subsidiaries and branches largely left to home country regulation
- Financial crisis revealed that to be <u>total failure</u>
- Now, Fed proposed rule on foreign bank organizations (FBOs) requires them to form an intermediate holding company subject to Fed regulations on capital, etc.



Required harmonization already done

- Congress ensured that the scope did not go beyond U.S. interests by <u>expressly limiting</u> the scope of the law to only certain activities
 - Only duty to "consult & coordinate ... to the extent possible," which has been done
- Law clear: consult, not subordinate; then act to reduce risk to U.S. from cross border activities as mandated by the law



There are no conflicts with international regulators

- No conflicts b/c no one has passed comprehensive Title
 VII-like derivatives laws & won't for <u>years</u>
- Plus, 3 comprehensive reviews show no current conflicts:
 - CFTC General Counsel's office
 - European Commission
 - Financial industry
- CFTC cannot afford to wait years before acting simply to avoid the <u>possibility</u> of future conflicts
 - If they materialize, CFTC & foreign jurisdictions can work them out as they have with Japan re clearing



<u>CFTC Should **Not** Wait for Foreign</u> <u>Regulators, Rules or Laws</u>

- The CFTC is years ahead of European regulators & the rest of the world
 - To wait would mean that there are <u>no</u> meaningful regulations in place protecting the US
- Finalizing cross border <u>now</u> would apply CFTC rules only where appropriate
 - Foreign dealers could apply for substituted compliance where appropriate when foreign rules come into existence



Europe is Years Behind the US

- The EMIR (regulation), which governs clearing and data reporting, was supposed to be effective by now
 - At least one CFTC Commissioner claims that this was the primary/sole reason the December 2012 exemptive order was set to expire July 12, 2013
 - However, EMIR has been delayed again and will not become effective until later this year or early next year
 - Assuming no more delays, which isn't guaranteed



<u>European Title VII-like Comprehensive</u> <u>Derivatives Regulation is 2 to 5 Years Away</u>

- MiFID2/MiFIR, which governs execution, trading, position limits, etc., will not be finalized for years, according to the best estimates currently available
 - EMIR + MiFID2/MiFIR = DFA Title VII-like comprehensive derivatives regulation
 - Comprehensive derivatives regulation in Europe might not be in place until as late as 2018



Europe's Convoluted Process & Timeline

- Europe's process for regulations & laws makes the US look speedy, streamlined & efficient
- There are level 1 and level 2 requirements
 - Level 1 has 3 steps:
 - 1: the European Commission (EC)
 - 2: the European Parliament (EP) and European Council (Council) (acting parallel, but independently)
 - 3: Trialogue negotiations, votes, etc.
 - Level 2: guidance & national implementation
 - However, even once this is "finalized," there are objection periods when the Council & EP may (& do) delay the process further



EMIR: Where Europe Is & Where It Has to Go

- ESMA (European Securities & Market Authority) finished its level 2 technical requirements for EMIR in late 2012 (the equivalent of a CFTC rulemaking)
- It was then challenged by the EP, but has now been modified and approved
 - Data reporting will begin later this year
 - Clearing is supposed to begin next year (2014) and will be gradually phased in (ideally in 2014 as well)
 - However, no mandatory clearing determination by ESMA has yet been made
- Bottom line is: EMIR should be fully in effect by the end of 2014



MiFID2: Where Europe Is & Where It Has to Go

- In June 2013, MiFID2/MiFIR was approved by the Council & EP and now moves to Trialogue negotiations
 - The EP, EC & Council now begin the process of negotiating provisions for the final document
 - ESMA is starting in parallel to work on some technical standards, but will need the final text resulting from EP, EC and Council Trialogue negotiations to complete most of them, which have to then be implemented
 - That could (and almost certainly will) take years
- The EMIR trialogue (which was less controversial than the MiFID2/MiFIR trialogue will be) missed several deadlines and took longer than expected
 - It is therefore virtually certain that estimates of the timeline for finalizing MiFID2/MiFIR are too optimistic
- Bottom line: MIFID2/MiFIR will not be in effect until at least 2015 and may not be until 2018



Cross Border derivatives activities have already cost the U.S. a great deal

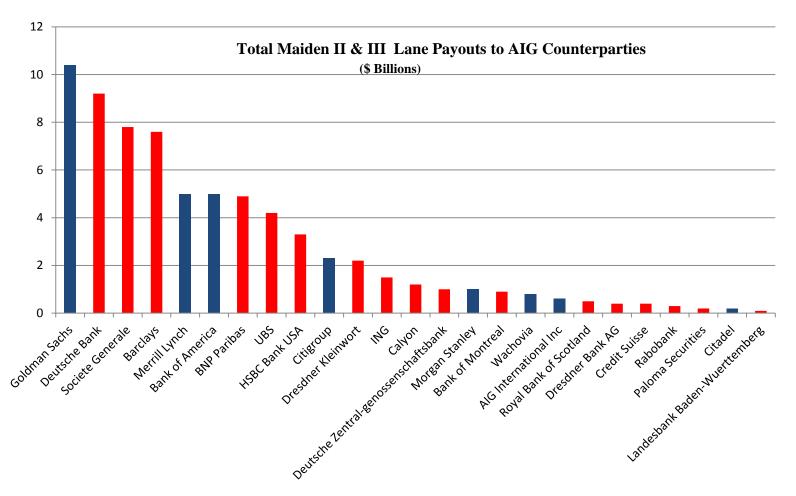
- Shipping jobs, businesses & revenue overseas, but risk & liabilities from foreign operations stay in/come back to the U.S.:
 - Bear Stearns: Cayman affiliates operating in New York with swaps desk in London
 - <u>Lehman Bros</u>: swaps book run through London (G)*
 - AIGFP: French affiliate operating in London (G)
 - <u>Citigroup</u>: Cayman affiliates operating in London (G)
 - JPMorgan: "London Whale" = 'nuf said (G)
 - LTCM: Cayman affiliates operated in London

^{*}involved guarantees by U.S. corporate parent or U.S. affiliate



AIGFP risk came home to the U.S.

(blue U.S., red European)





Not Just AIG: Citigroup

- Citigroup sponsored several Cayman-incorporated SIVs

 essentially small banks funded with commercial paper, with no capital requirements.
- Nominally "bankruptcy remote", but with implicit support from Citigroup.
- SIV commercial paper was widely held by MMFs.
- In late 2007 Citigroup was forced to take \$59B in assets, from 7 SIVs, onto its balance sheet to avoid asset fire sales and reputational loss.
- The associated write-downs reduced the bank's capital and began a long-term run on the bank



Not Just AIG: JPMorgan "Whale"

- London-based JPM Chief Investment Office made huge, high risk derivatives bets
 - Risk evaluation was manipulated and risk limits were routinely disregarded.
- NY-based JPM suffered losses of \$6.2+ billion
 - No one in senior management, risk, legal or compliance were aware of the risks or liabilities being assumed by derivatives positions



Global Dealers Are Disasters Waiting to Happen

- Global dealers are so big and so sprawling, it is only a matter of time before there are more disasters that require more U.S. bailouts
 - Moreover, these global banks operate in so many parts of world, shifting business from one place to another takes but a keystroke
- They are structured & staffed by design for regulatory arbitrage & today's virtual markets make that easy
- That is why the law requires the CFTC to impose strong, effective cross border regulations



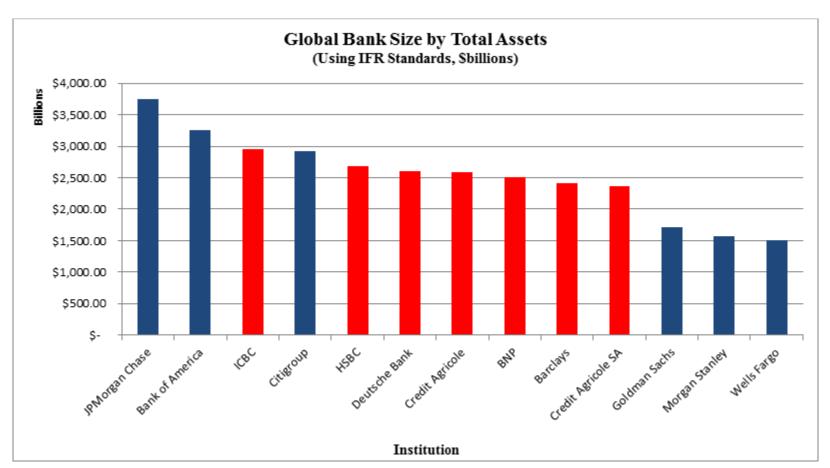
<u>Dealer Size & Global Scope Make Cross</u> <u>Border Guidance Critical</u>

- U.S. banks' dealer activities truly global
- JPMorgan Chase: world's biggest bank
 - \$2.3 trillion in assets U.S. accounting, \$3.75 trillion international accounting (conservative numbers)
 - More than 250,000 employees worldwide
 - Operates in more than 60 countries
 - Has thousands of legal entities worldwide
 - Little cost, less time can have legal entities anywhere, doing almost anything



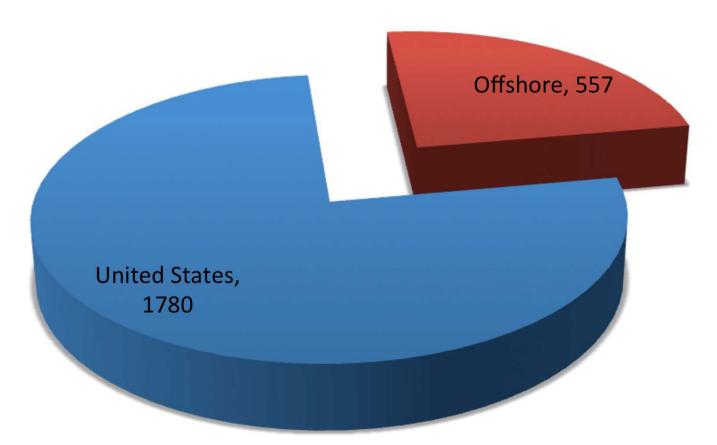
Global Bank Size By Total Assets

Largest banks in the world (blue U.S., red European)



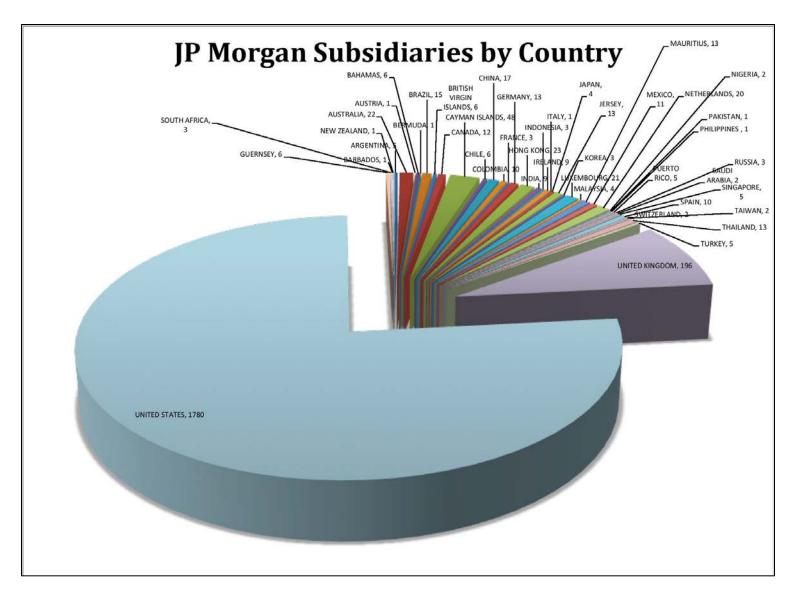


JP Morgan Subsidiaries: Domestic* vs. Offshore



^{*}To avoid a misleading impression, the domestic number excludes 656 subsidiaries (all JPM Plymouth Park Tax Services, LLC entities) because they appear to be shell companies that exist solely to hold delinquent property tax liens used to foreclose on homes in the U.S..



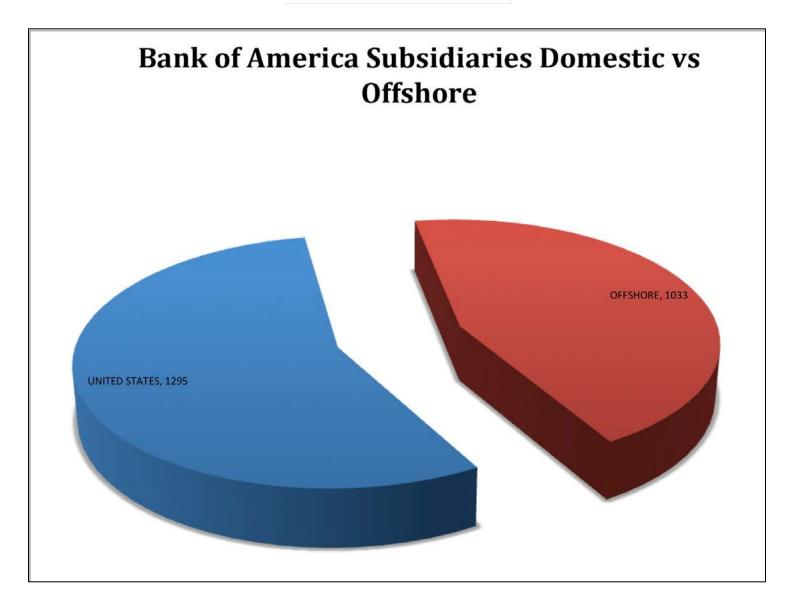




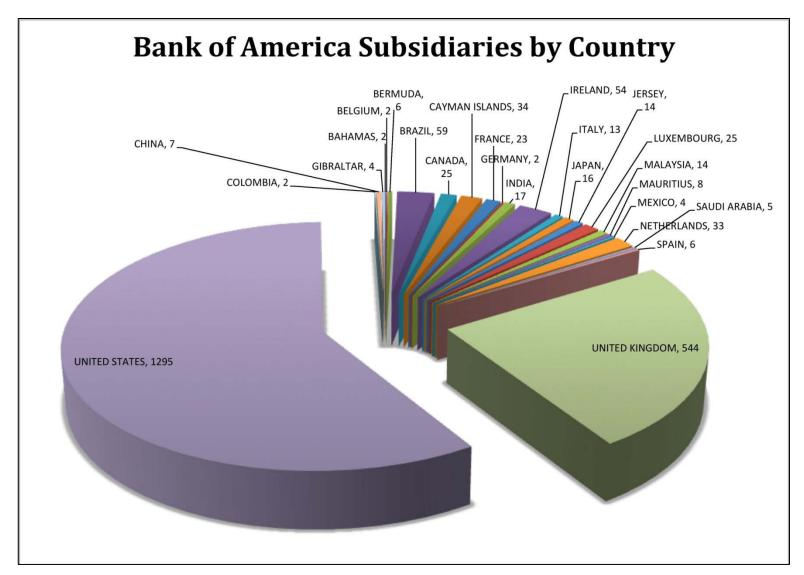
JP Morgan Global Operations





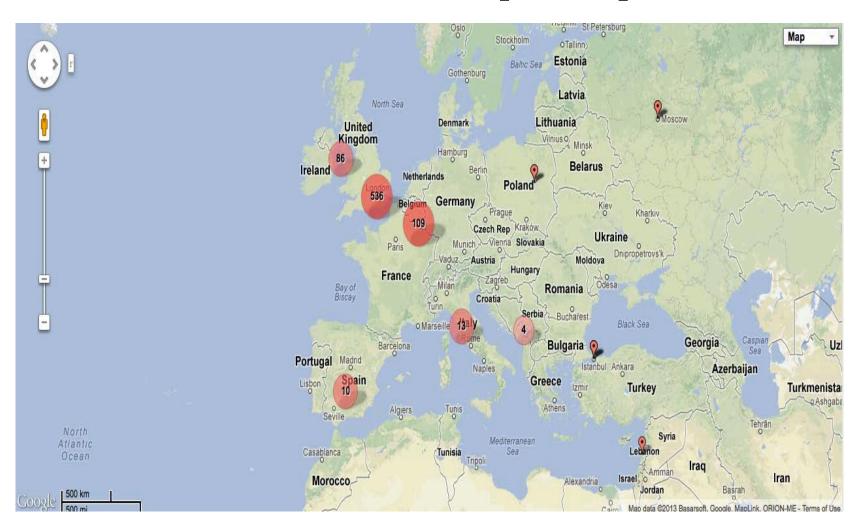




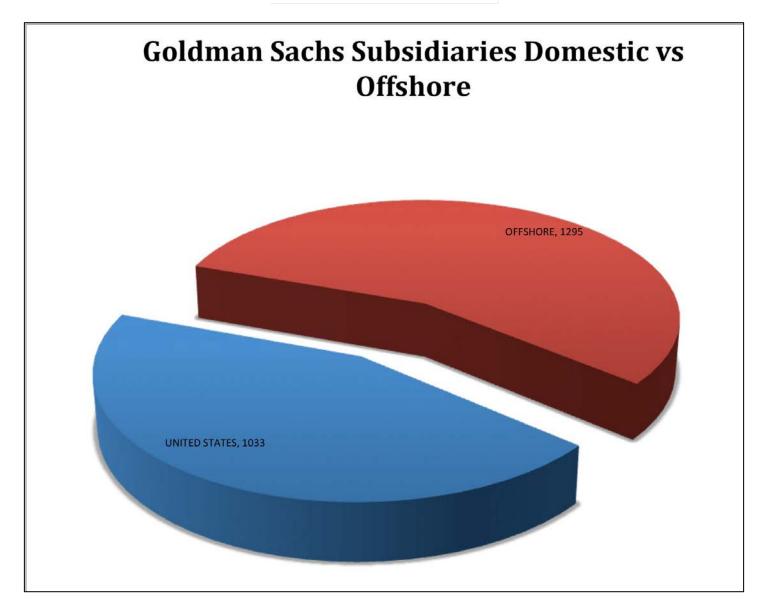




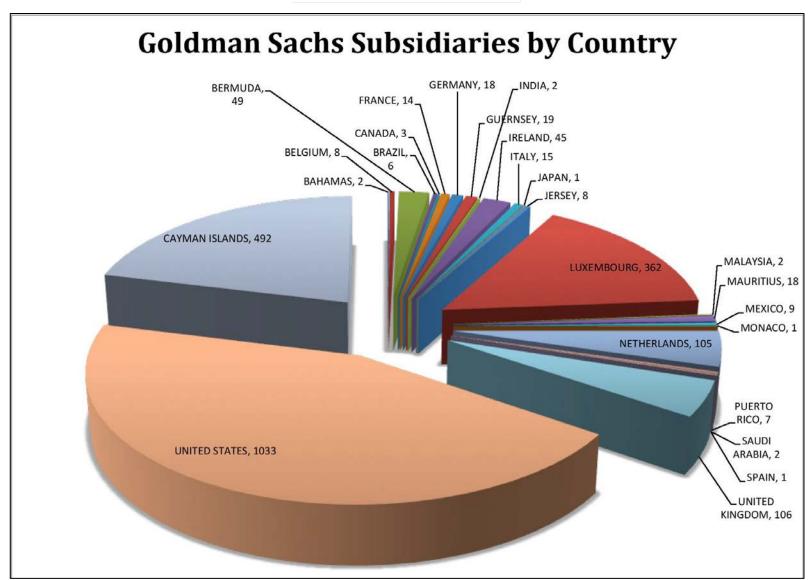
Bank of America's European Operations





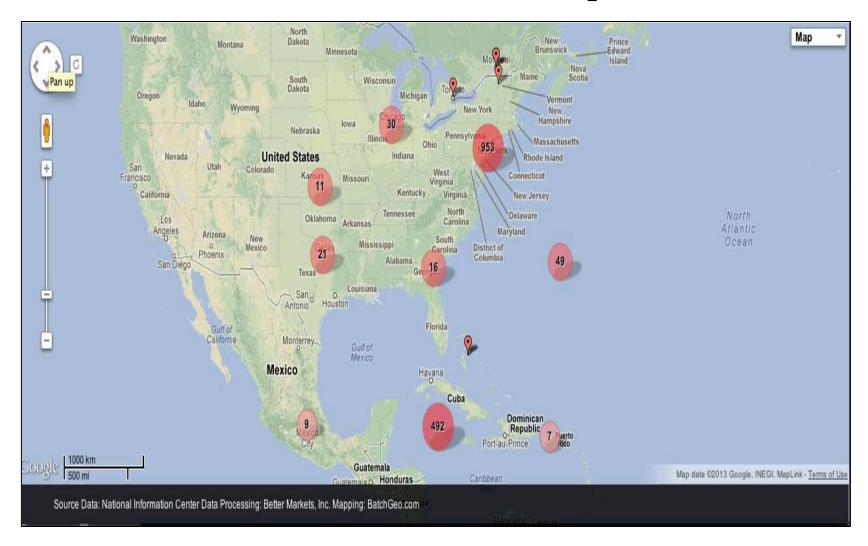








Goldman's North America Operations





Global banks are experts at moving business activities anywhere in world

AMERICAN BANKER.

U.S. Banks Spawn 10,000 Units to Cut Taxes, Avoid Regulation

Bloomberg News JUL 23, 2012 4:06pm ET

The biggest U.S. banks created more than 10,000 subsidiaries in the past 22 years as they expanded, using legal structures to pay lower these and escape tighter regulation, according to a Federal Reserve study.

JPMorgan Chase & Co., the largest U.S. lends
Group Inc., Morgan Stanley and Bank of America
Federal Reserve Bank of New York shows. Citigroup

Critics including Thomas Hoenig, a Federal Deposit Insura are too complicated to manage. The 2010 Dodd-Frank Act largest banks, if they get into trouble, can be wound down system. U.S. Senator Sherrod Brown has proposed legisla

The biggest U.S. banks created more than 10,000 subsidiaries in the past 22 years as they expanded, using legal structures to pay lower taxes and escape tighter regulation, according to a Federal Reserve study.

"When regulators are left to curtail the risk of trillion- dollar

know that too big to fail is also too big to manage" said Brown, an Ohio Democrat and member of the Senate Banking Committee.

The 1999 repeal of the Depression-era Glass-Steagall Act was the main catalyst for the biggest banks getting bigger, the Fed study concluded. The assets of the largest lenders have since tripled to \$15 trillion. Hoenig has called for reinstating Glass-Steagall, which separated investment and commercial banking, while Brown's proposal would limit asset size.

Legal Statu

Morgan Stanley and Goldman Sachs, whose main business is investment banking, have thousands more subsidiaries than some of their bigger peers, who focus more on commercial and consumer lending. The two New York-based firms changed their legal status to bank holding companies during the height of the financial crisis in 2008 to access unrestricted Fed funds.

Goldman Sachs and Morgan Stanley each have about 3,000 legal units, more than double the 1,366 entities controlled by Wells Fargo & Co., according to the Fed study. San Francisco- based Wells Fargo has roughly 40 percent more assets than Goldman Sachs and 75 percent more than Morgan Stanley.



"All the News That's Fit to Print"

The New York Times

Late Edition

Today, partly sunny, milder, high 46. Tonight, turning mostly cloudy, but not as cold, low 35. Tomorrow, cloudy, showers arriving, high 45. Weather map appears on Page D8.

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\$1.25

BILLIONS IN TAXES AVOIDED BY APPLE, U.S. INQUIRY FINDS

Global Web of Subsidiaries Shields Profits - Executives to Testify in Defense

WASHINGTON — Even as Apple became the nation's most profitable technology company, it avoided billions in taxes in the United States and around the world through a web of subsidiaries so complex it spanned continents and went beyond anything most experts had ever seen, Congressional investigators disclosed on Monday.

The investigation is expected to set up a potentially explosive confrontation between a bipartisan group of lawmakers and Timothy D. Cook, Apple's chief executive, at a public hearing on Tuesday.

Congressional investigators found that some of Apple's subsidiaries had no employees and were largely run by top officials from the company's headquarters in Cupertino, Calif. But by officially locating them in places like Ireland, Apple was able to, in effect, make them stateless — exempt from taxes, record-keeping laws and the need for the subsidiaries to even file tax returns anywhere in the world.

"Apple wasn't satisfied with shifting its profits to a low-tax offshore tax haven," said Senator Carl Levin, a Michigan Democrat who is chairman of the Senate Permanent Subcommittee on Investigations that is holding the public hearing Tuesday into Apple's use of tax havens. "Apple successfully sought the holy grail of tax avoidance. It has created offshore entities holding tens of billions of dollars while claiming to be tax resident nowhere."

Thanks to what lawmakers called "gimmicks" and "schemes," Apple was able to largely sidestep taxes on tens of billions of dollars it earned outside the United States in recent years. Last year, international operations accounted for 61 percent of Apple's total revenue.

Investigators have not accused Apple of breaking any laws and the company is hardly the only American multinational to face scrutiny for using complex corporate structures and tax havens to sidestep taxes. In recent months, revelations from European authorities about the tax avoidance strategies used by Google, Starbucks and Amazon have all stirred public anger and spurred several European governments, as well as the Organization for

Economic Cooperation and Development, a Paris-based research organization for the world's richest countries, to discuss measures to close the loopholes.

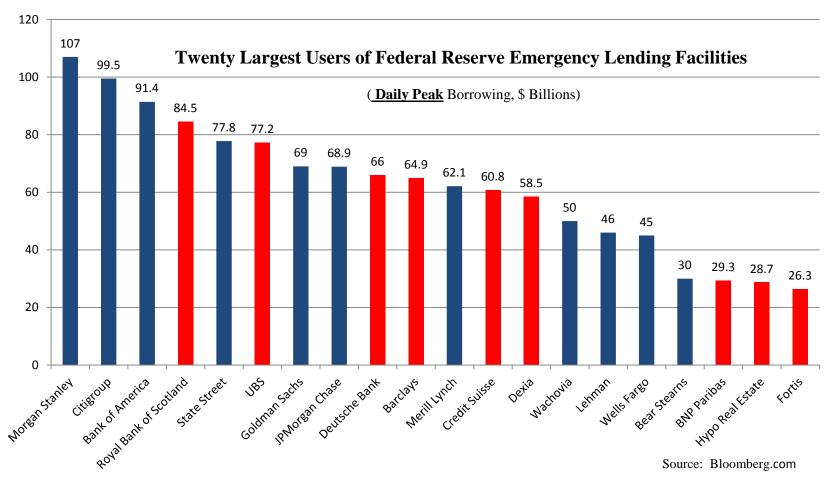
Still, the findings about Apple were remarkable both for the enormous amount of money involved and the audaciousness of the company's assertion that its subsidiaries are beyond the reach of any taxing authority.

"There is a technical term economists like to use for behavior like this," said Edward Kleinbard, a law professor at the University of Southern California in Los Angeles and a former director at the Congressional Joint Committee on Taxation. "Unbelievable chutzpah."



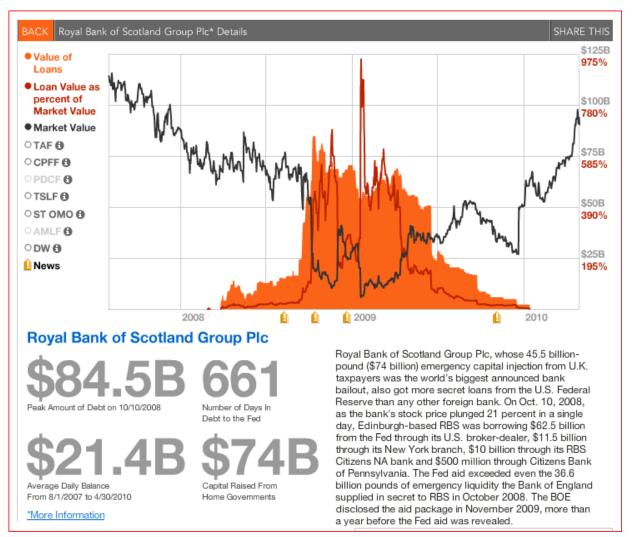
EU banks required U.S. bailouts

(blue U.S., red European)



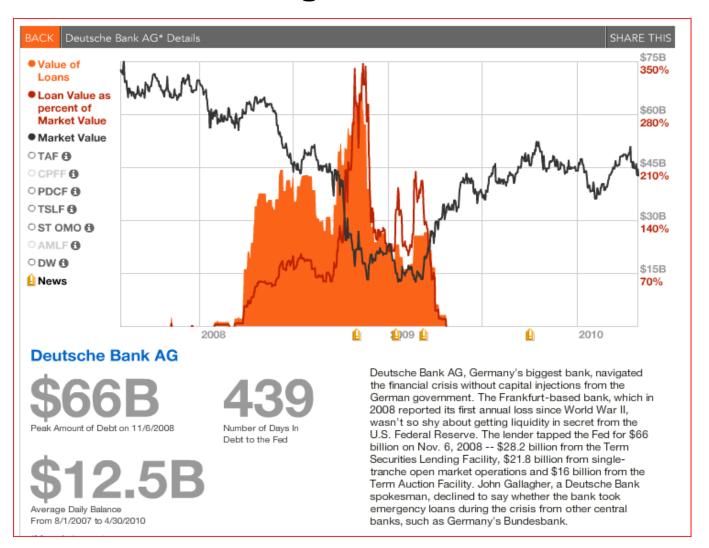


Fed lending to Royal Bank of Scotland (RBS)



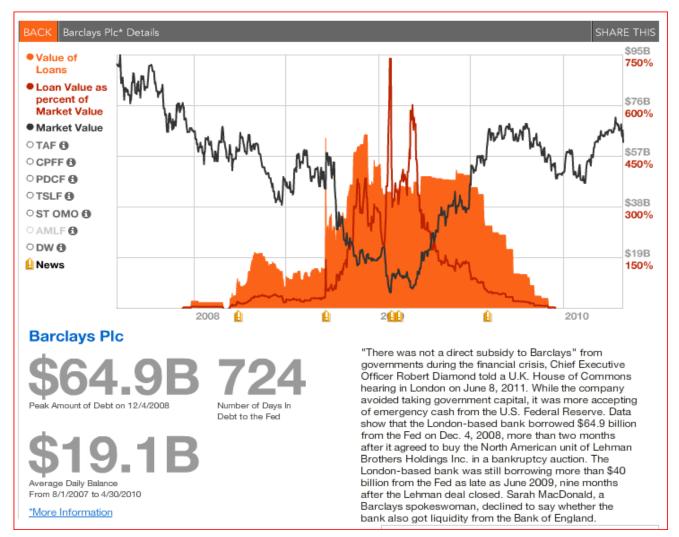


Fed lending to Deutsche Bank



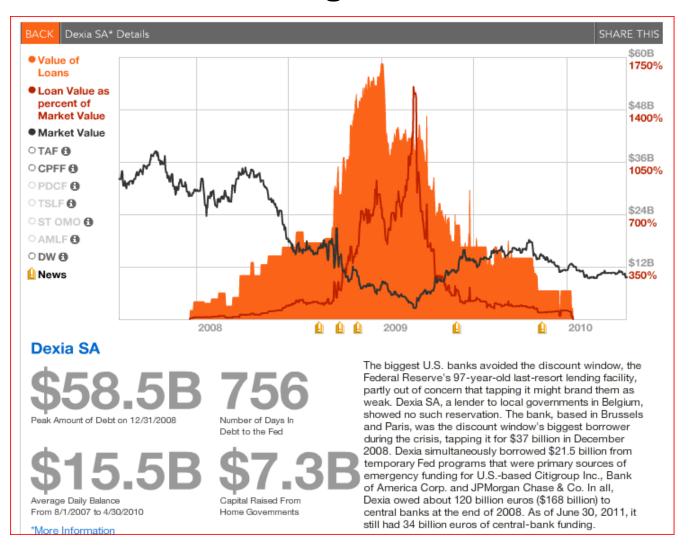


Fed lending to Barclays



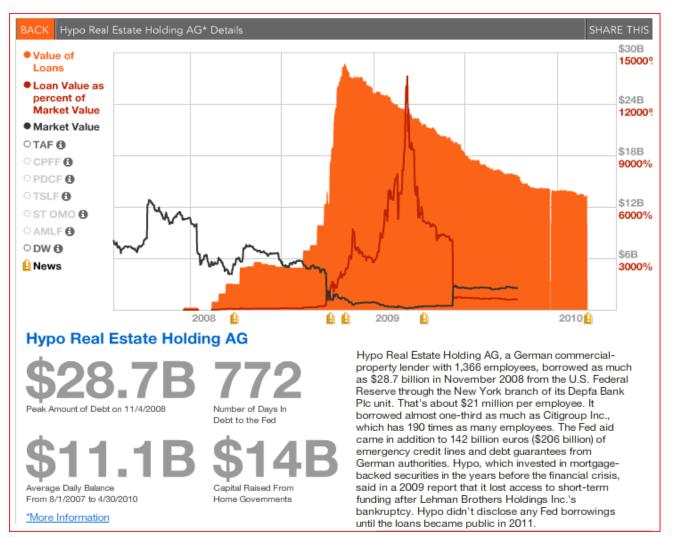


Fed lending to Dexia SA





Fed lending to Hypo Real Estate Holding





But even that's not all: Costs of Foreign Regulator Failures have been staggering

- In addition to (1) the AIG-like cross border bank/dealer disasters that have come back to cost the U.S. and (2) the trillions in Fed bailouts,
 - There was <u>also</u> massive, widespread and very costly failure of foreign financial regulation even of their own banks and dealers – <u>never mentioned</u>
- The result was many EU banks were nationalized or otherwise bailed out by their own governments during the crisis



EU bank regulation totally failed Foreign depositors, taxpayers and treasuries

EU Banks rescued by their governments during the crisis			
U.K.	Germany		
-			
Northern Rock *	West LB		
Royal Bank of Scotland *	Landesbank Baden Wurttemberg		
Lloyds Banking Group	IKB		
Bradford and Bingley *	Hypo Real Estate *		
HBOS	Nord LB		
	Commerzbank AG		
Belgium			
	Netherlands		
Dexia *			
KBC Group	ING		
Fortis	SNS REAAL		
France	Sweden		
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Source: Centre for European Policy Studies (2010), Bank State Aid in the Financial Crisis, Octobe			
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*government majority ownership			
government majority ownership			



£0.80

Monday 13.10.08 Published in London and Manchester guardian.co.uk

theguardian

Banks to get £46bn injection from taxpayers to stay afloat

Fears that bill may rise to £75bn

Jill Treanor **Larry Elliott** Nicholas Watt

The cost to the taxpayer of bailing out Britain's weakest banks will escalate today whenthegovernment announces an injecstruggling high street lenders.

In a sign of the deepening financial crisis, the government is standing by to land and HBOS, owner of the country's biggest mortgage lender Halifax, and smaller stakes in Barclays and Lloyds TSB.

Top executives from the big banks were in discussions with the Financial Services Authority, Treasury and Bank of England last night about how they would participate in the bail-out, originally intended to allow for £25bn to be injected into banks immediately, with a further £25bn later.

But RBS and HBOS are likely to use £25bn alone, and there were estimates last night that the total bill could rise to £75bn. The

Sir Fred Goodwin could be ousted as chief executive of RBS, in which the government is ready to take a majority stake



three-part package also includes £200bn

tion of making a statement before markets open at 8am. Sources said vesterday that the government would assume a larger than expected control of banks after the dramatic fall in their share prices. They cite the example of RBS, which is now worth £12bn but needs at least £20bn to help it recapitalise. "On these figures we tion of more than £40bn into the country's are suddenly the majority shareholder," one government source said.

HBOS, which had a market value of £6.5bn on Friday, could need to raise up to take majority stakes in Royal Bank of Scot- £12bn and Lloyds TSB £5bn, with Barclays needing up to £9bn. The terms of the fundraisings are complex. Some of the shares may be ordinary shares, which give voting rights, and some could be preference shares, which do not. HBOS, for instance, could raise around £9bn in ordinary shares and a further £3bn in preference shares, while RBS could raise £15bn in ordinary shares and £5bn in preference shares.

> The rise in the size of the capital injections being demanded by the FSA over the weekend surprised some banks. But it is thoughtthatthe regulator is determined to drawa line under concerns about whether the capital cushions held by the banks are enough to prevent them collapsing.

The government insisted it was not taking control of banks in the long term. "This is not nationalisation. This is the banks coming to us requesting capital," the government source said. "If we are going to take a significant share of these banks, we have got to protect the interests of fresh funds for interbank lending and a of the taxpayer, But we have no intention



Europe follows Brown plan for survival

Ian Traynor Paris Larry Elliott Washington

Germany, France, Italy and a further 12 European countries last night unveiled a "comprehensive" plan for salvaging their banking systems from potential ruin, as panicked European leaders met to try to ward off more financial meltdown before the markets reopen today.

An emergency summit in Paris of the 15 countries using the euro single currency was encouraged by Gordon Brown to adopt the rescue plan he launched last week as the template for an increasingly global approach to the financial

Yesterday's summit in Paris followed a frenetic weekend of activity in Washington, in which the IMF, the World Bank, the G7 club of rich western nations and the broader G20 group, all called for urgent and coordinated action.

Dominique Strauss-Kahn, managing director of the IMF, warned that the global financial system was "on the brink of systemic meltdown".

The IMF's main policy committee issued a statement saying that it "recognises that the depth and systemic nature

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Good morning, Mr President

Inauguration day: the world wakes up to Obama's Washington Analysis Page 11, Editorial Comment Page 12, Plus Special report

Newspaper of the year



World Duelse as Newspap

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RBS plunges despite lifeline

Fears of state takeover after 67% share fall

Treasury unwilling to take on balance sheet By Jame Groft, George Pader and Peter Thai Larses

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The stock market reaction in the 10 con-orientationed care or a rings or increase them. proversizació menaturas, brundiy ourhad by bustness, to bonet and the continues of the state of the state

£28bn RSS sector biggest is as in UK corporate history 67%

Side in the hard's shares to a 22-year low of IL-Sp

PM's rebuke

'Today's write-off is for irresponsible losses too much in the good in US subprime markets that partly derive from the acquisition of ABN'

Stephen Hester

'RBS leveraged itself times - the ABN acquisition was an element in that..."

RBS chief executive

Bank of England

Treasury gives go-ahead to print money

Britate code a map cowards unseasoing unconventional wangoos to take a see recention yearsetay when the Treasury gave the Bank or Engand the power to crease money and may assets direct crem comparine and harine, write Chris Giles and George Parker

As part or the sweeping Treasury and no State would set up a new monthly attenting 2 to day up to excent or nigoquarty corporate masses that could also be used to board the angety or money, "mouth the measury portry committee controls that this would be a usern) additi not my meeting the intache.

The MEC, which recently not have any or return we have the many term as per cost, but been considering such a move to been demand. But, the control of "printing many" and beings to the same examine can be the control of the same examine can cause be partied to the canada to the terperintation in Watmar Germany and School Sugato's Residence, certain in the Sent and Treasury are entremente custitum storu: putitir reservos co che puso. Deorge Centres, stantore casaciente, songto: to

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Prime minister Goods a Present and chance for Alternic Durling a measures the second resons plan for the healting including

RBS suffers on the markets

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Five years that rocked UK banking Sep 14 2007

Queues start forming outside Northern Rock branches. Covernment Feb 18 2008 Northern Rock shares suspended as company is nationalised 2007 2008 2010 May 25 2009 Bradford & Bingley defaults on interest payments on subordinated bond Sup 15 2008 0ct 13 2008 RBS rates £12bn in Mar 5 2009 Bank of England cuts

failure affected investors, savers and mortgage borrowers

When Kerthers Rock remain firmity off the reported harlyer results in house that first half and the property of the results of the first half and the property of the company is very postitude of the first manner of the state state of the state the countries for the company is very postitude of the first manner of the fir and mortgage borrowers

Jonathan Eley, Elaine Moore

how Northern Rock's dramatic

and Tanva Powley look at

place

Banking

cer weren't far behind. In sided, From an Investor's 1000, the banking sector point of view, banks seemain accounted for it in present of a receivery sitery. They all IIK divided income, according to data from Cape and the control of the control

Listen to the FT Money team on how the failure of Northern Rock charged savings, borrowings and investment

saided board considerable when been much werea.

Seekers and widely held by private invotants. But in money markets the little private invotants. But in money markets the little private invotants and the private private in the latter of the

0.564 now. Another couple of years of steady, good per from the past five years here provided in this that pay will find to close. The past five years here provided in the past five years here have been disastrous for severa the cash sorting rates. The past five years here have been disastrous for severa the cash sorting rates. The past five years here have been disastrous for severa here have been disastrous for severa here have been disastrous for several have been disastrous for several have been disastrous for several part to several years of years of several years of years

are losing nearly £18bn a 2001 and would have pro-year because of record low tected up to £36,000 of every interest rates and the individual's money saved in year because of record low tested up to DAJEOU of every street of the tested tested and the industry and the tested teste

crisis was that high street lenders severely restricted ionners severely restricted ionn-to-values as a result of the money supply drying up," said Nigel Bedford, senior partner at

238 100 per cent mortgage de als available in Sept 2007

Largemortgageloans.com, the mortgage broker. What they did have to lend, they logically lent to the lowest risk customers. The situation worsened

To public the second of the se

Getting a mortgage has become a qualification hereowen the summa algorithment planeter becomes algorithment for the summa summar and the summ

mortipage deals - although most character consider this to be no had thing. But there remains a big divide in today's mortigage market. The reduction of the Bank of England base rate on any integral homo-owners who took out variable rate deals, which they the the hase rate, and saw their monthly neverence had costs in the past year driven by quantitative cas

sepont, with nome hands — rise sorrowers call now offering 115 per cent hand clienting 115 per cent hand clienting

Fire years ago there were long for Lending scheme mortgages to move home. thousands of low-deposit (High, has resulted in his "What this means is we mortgages offered by lend-torically low-prized fixed-ners a spill population; on exp., including humbroles of rate desirs he new home one sold the tortunate who deposit, with some banks — risk horrowers can now easy and on the other, there such as Northern Rock — securit neighbor fixed rate in a respective flow in the single deposit, which is the deposit, with some lands — risk horrowers can now easy and on the other, there such as Northern Rock — securit neighbor fixed rate is a group that is study or

Northern Rock: five years on

The Bank of England is considering another rate cut



Henderson Sterling Bond Unit Trust

Fund performence			
	Distrole year performance	Hendesson Storing Bond Unit Trust Ye	IMA & Corporate Band Social Average No
	fyr is 26/06/12	6.0	6.8
	Tyr to 20126/11	77	6.6
	Tyr to 30/06/10	87.4	19.0
	Tyr to 20106/08	400.0	-9.2
	for to somewa	4.8	2.8

and Stephen Thariyan have spent more than 30 years honing their skills as fixed income fund managers. In April 2009, ther sate as tood income fund imangers. In April 2009, Philip and Stephen took or responsibility for imanging the Henderson Starling Bond Unit Trust. Since then, they have focused the fund primarly on high quality, investment grade corporate bonds, issued by companies with a strong financial standing and history of healthy profits.

This approach has proven successful as the Henderson Sterling Bond Unit Trust is runked in the top 10% of funds of its type since Philip and Stephen took on management

Henderson Sterling Bond Unit Trust:

- · Invests principally in investment grade corporate bonds 3.6% distribution yield and 3.8% underlying yield, paid
 - Expertly managed by Philip Payme and Citywire AAA rated Stephen Thariyan

AAA



Past performance is not a guide to future performance. The value of an investment and the income from it can fall as well as rise and you may not get back the amount originally invested. Yields may very and are not guaranteed. If you are unsure about the autiliability of an investment, please contact your financial darkner.

www.henderson.com

Expect something special





Foreign financial regulators failed miserably to protect their own taxpayers, depositors, treasuries





The costs of those failures have been staggering, exceeding GDP

- Because these costs are ongoing, it's impossible to calculate how much these failures will ultimately cost the people of Europe
 - But we know the peak government <u>bailout costs</u> in just one country: the nationalized cost in the UK alone to 2011 was more than \$1.15 trillion pounds



<u>Trillions More in Costs to European Citizens</u>

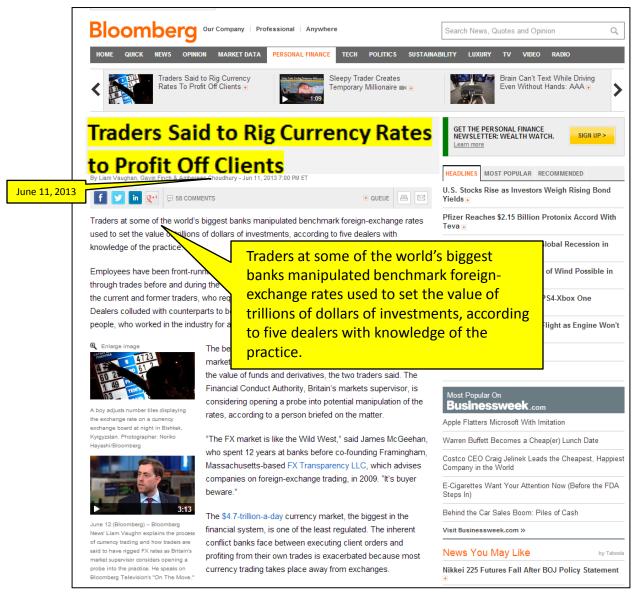
- Because these banks/dealers were nationalized, their total liabilities have been assumed by the public
 - <u>Just one</u> of the five UK nationalized dealer banks' RBS, had total assets (& therefore total liabilities) in 2008 of 2.2 trillion pounds
 - The <u>UK's entire GDP in 2008 was just 1.4 trillion pounds</u>
 - The country's taxpayers have had to assume private liabilities well above their entire GDP



Foreign financial regulation has failed shamefully in other areas as well

- There has <u>also</u> been massive, wide-spread, multiyear <u>LIBOR rate-rigging</u> throughout the EU by the large dealer derivatives desks
- Plus, there has been massive, wide-spread, multiyear <u>criminal money laundering</u> by Standard Chartered, HSBC and other global bank/dealers, which was also undetected by European regulators
- And, <u>ongoing</u>: ISDAfix markets, FX markets & who knows what other crimes & manipulation going on







Why would the U.S. CFTC outsource the protection of U.S. taxpayers to anyone with such a poor record?

- In addition, foreign governments have a conflict of interest in enforcing effective rules on foreign banks: less or ineffective regulation will attract business & jobs to their country, with limited downside b/c U.S. pays the bill to bailout the global financial system
- That is why the CFTC was explicitly given the statutory mandate & duty to regulate these markets & market participants directly
 - To protect the U.S. financial system, U.S. economy & U.S. taxpayers
 - <u>If</u> substituted compliance is allowed, it must be robust in form, substance, enforcement & over time



No More Delays: already 2 ½ years of CFTC consideration

- First CFTC meeting on cross border Jan. 2011
 - A year & a half of meetings, consideration, deliberation
 AND endless industry input
- Initial guidance proposed June 2012
 - Followed by yet more meetings, input, consideration, deliberation
- Additional guidance Dec. 2012, setting deadline of July 12, 2013, 7 months later
- After yet MORE input, latest draft circulated on May 16, 2 months before the deadline of July 12



The American People have been waiting years already

- 3 years since the Dodd Frank financial reform law was passed
 - July 12, 2013 cross border deadline
 - July 21, 2010 Obama signed DFA
- <u>5+ years</u> since the financial crisis
 - March 17, 2008 Bear Stearns failed
 - September 5, 2008 Fannie/Freddie receivership
 - September 15, 2008 Lehman Brothers failed
 - 2013 this year 5 year anniversary



CFTC Must Finalize By July 12

- After more than 2 ½ years, it is time to finalize
- 4+ weeks left to work out any differences
 - Plenty of time
- SEC's recently proposed rule is inapplicable & weak
 - No basis for delay
- Objections based on speculation by foreign governments/industry no basis for delay
 - Will take years for them to put rules in place
 - Conflicts, <u>if any</u>, can be worked out later
- The time to protect the American people is NOW
 - Do not wait & do not start with lower standards
 - Can always change to address concerns; simply won't be able to increase



Coming to a **U.S.** City Near You? **Not if** the CFTC Gets Cross Border Right





Don't Let This Happen Again

